

SUPPLIERS' TIPS

How can I evaluate whether automating my packaging line would be cost-effective?

When making a change to your packaging system, think practically and consider several variables. A fully automatic process:

- Must generate a payback that results in enough revenue or savings to pay for the equipment in a reasonable length of time.
- Usually generates most of the payback by reducing labor costs, since you need only one supervisor for the entire packaging systems instead of several operators.
- Can make significant savings in packaging costs that will also contribute toward the payback.
- Can reduce the amount of product “giveaway” by ensuring the accuracy of weighing of the product. The use of a checkweigher with reject device for bags out of preset weigh limits avoids customer complaints.
- Doesn't always need to be justified by a high annual production rate. Even low-output packaging lines can benefit from partial automation.
- Will improve productivity, which means an increased output in the same amount of time that was spent before automation, so sharing your fixed costs over a greater number of units or reducing the number of shifts worked.
- Will improve the appearance of the finished pallet making it more appealing and raising sales

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Choose an affordable supplier providing customized added-value solutions. Don't choose your supplier only based on price but consider the company's customization capabilities, after-sales service, the speed of spare parts delivery.

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